

ProVision: Tech Talent for a Technology Driven World

IT Staffing & Recruitment for Financial Services, Tech & Healthcare

Our Story

ProVision was founded in 2001 and has over 20 years of expertise in innovative IT recruitment across Canada. ProVision works with big enterprise, public sector and commercial clients to quickly satisfy today's advanced requirements in cyber security, web development, data analysis, software engineering and all other IT disciplines – all thanks to a broad network of top IT professionals.

ProVision began in financial services and has since expanded its capabilities across a variety of industry verticals. ProVision has collaborated with a variety of firms, ranging from high-tech start-ups to Fortune 100 corporations.



ProVision has been one of the top providers in a Big Five bank resourcing program for the past two years, competing against more than 15 other firms.

ProVision Customers

ProVision has been a consistent contributor to one of Canada's Big Five financial institutions, where we currently have over 60 consultants on long-term assignments – an increase of 95% since March 2020. We receive over 100 requests per month on average, with durations ranging from three to 24 months. The most frequent skill sets requested are for developers, project managers and business analysts with experience in certain product lines such as capital markets, commercial banking and retail banking.

Our client list has grown among our direct and retail business segment customers due to working directly with hiring managers and executives to understand their workplace environment, needs and culture. We identify the optimal solutions based on our in-depth firsthand analyses and the client's budget.



Trends & Growth Opportunities



TECH SECTOR

Opportunities are abundant in the small to mid-sized technology sector where flexible, contract staffing solutions and consulting services are critical to the ecosystem. ProVision is well positioned to meet this demand by connecting tech professionals with these opportunities and helping businesses scale and grow using our talent acquisition capabilities.



FINANCIAL SERVICES

Mid-sized financial services companies undergoing transformational changes to their IT, and a new breed of digital banking firms and financial technology platforms, are creating an expanding and exciting area of growth and opportunity for our business.



HEALTHCARE

We expect significant growth within the healthcare sector. ProVision continues to be well aligned to Canadian SaaS-based healthcare companies such as WELL Health Technologies, Twin Health and Multi Health Systems. This comes at a time when adoption of SaaS-based healthcare solutions in the Canadian market has been increasing as a result of the COVID-19 pandemic.



TORONTO MARKET

In the Toronto tech market, the demands for IT talent have recently shifted: there's an increased need for specific developer and data science disciplines and organizational change managers, while talent in traditional infrastructure, analyst and project management roles is still required. ProVision actively responds to changing market conditions for our clients by leveraging our talent sourcing expertise, IT domain experience and network of specialized technology professionals.



“With our team of local, diverse and dedicated employees truly reflecting the tech community in Toronto, we are building relationships that help our customers meet their rapidly evolving workforce skill set and knowledge base needs, as well as their ability to keep up with the accelerated shift in work practices.”

ProVision + HIRE

We joined the HIRE Technologies family in 2018. Our relationship with HIRE allows us to focus on our exceptional IT talent management capabilities and building our client and contractor relationships further. We can effectively commit all our resources to these endeavours – including growing our team of dedicated recruiters and salespeople – while leaving administrative functions to the team at HIRE.



 **PROVISION**

Jon Clark
Managing Director

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